



## 6-WEEK LIVE ONLINE Private Equity Masterclass

*Sample Schedule*

WEEK	LENGTH	TOPICS
I	2 hours	<ul style="list-style-type: none"><li>• Introduction to alternative assets</li><li>• Introduction to Private Equity</li><li>• Overview: Private Equity terms, fees, structures, and agreements</li><li>• Sources of funds (Private Equity investors)</li></ul>
II	2 hours	<ul style="list-style-type: none"><li>• % portfolio allocation to Private Equity</li><li>• Fund investing, direct investing, co-investing, and secondaries</li><li>• Selecting funds and managers</li><li>• Deal perspectives</li></ul>
III	2 hours	<ul style="list-style-type: none"><li>• Negotiating in the investment process</li><li>• Teasers, NDAs / CAs, and CIMs / OMs</li><li>• LOIs / IOIs, data rooms, and APAs / SPAs</li><li>• Private Equity legal documentation</li></ul>
IV	2 hours	<ul style="list-style-type: none"><li>• Fund-of-funds and distressed investing</li><li>• Various investment strategies in Private Equity</li><li>• Evaluating fund performance: IRR, MOIC, TVPI, DPI, and PME</li><li>• Obtaining proprietary deal flow through relationships</li></ul>
V	2 hours	<ul style="list-style-type: none"><li>• Due diligence and its main challenges</li><li>• Creating a customized due diligence process</li><li>• Intrinsic vs. relative valuation</li><li>• Comparable companies, precedent transactions, and DCFs</li></ul>
VI	2 hours	<ul style="list-style-type: none"><li>• LBOs</li><li>• Capital structure and debt capacity</li><li>• Monitoring investments and value creation</li><li>• Private Equity exit strategies</li></ul>

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